# Unique Selling Points

# **Our identity**

Dorcas is a Christian organisation that provides humanitarian assistance and facilitates development cooperation. Dorcas invests in sustainable change in the lives of people who are marginalised. In the event of poverty, exclusion or a crisis, we create opportunities for them to flourish. This is how we follow Jesus Christ.

#### What we believe

We believe in the value and God-given potential of every single person. We are called to demonstrate God's love for those in need. This is how we follow Jesus

#### What we see

We see a world where poverty, exclusion and crisis marginalise people. We also see the potential of these people and their communities to flourish despite their difficult circumstances.

#### What we do

#### Empower people who are marginalised

We empower people who are marginalised to develop their talents. And we enable disadvantaged communities to flourish. We equip individuals and communities to promote and ensure participation of all

#### Realise sustainable change

We create hope and long-term perspectives in volatile and complex situations. We meet people's basic needs in times of crisis and increase their ability to overcome poverty and exclusion. We persist despite frequent setbacks and invest in durable relationships to realise sustainable change.

#### Engage in a global movement

We are part of a global movement of individuals and organisations working for a just and fair world. We recognise and appreciate everybody who supports our work. And we actively partner with others to create synergy and amplify our impact.

#### How we work

- Accountable
  We do what we say, work transparently and use resources wisely.
- Compassionate We see those in need and stand next to them.
- Determined
   We have an entrepreneurial spirit and do not give up.
- Locally led We work through local leadership, staff and partners.

#### **Our history**

Dorcas was founded by Dutch entrepreneur Dirk-Jan Groot in 1980 in response to the persecution of Christians in Eastern Europe during the communist regimes. Groot put his Christian faith into practice and started an organization to support persecuted Christians and their families and he mobilized many people to take up this cause with him. After the fall of

the Berlin Wall in 1989, the organisation expanded its activities to Africa - and, in the last decade, to the Middle East. In this period, Dorcas also shifted its focus towards humanitarian and development activities. Today Dorcas is active in 14 countries in 3 regions - working to improve the resilience and livelihoods of vulnerable people living in poverty, exclusion and crisis. All supported by our International Office in Almere, the Netherlands. Dorcas is grateful for being able to work together with donors from around the world and with a large donor base of individuals, companies, churches and other organisations.

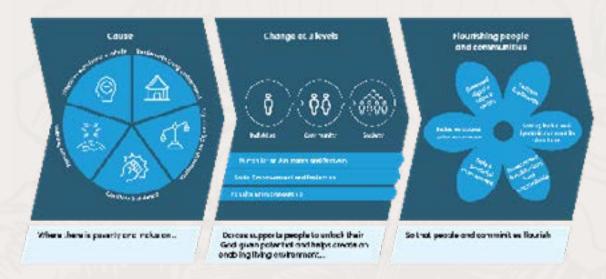
Dorcas is named after one of the first Christians, Dorcas, a woman who "was always doing good and helping the poor".

(Acts 9:36)

# Theory of Change and Programmatic Priorities

#### **Our Theory of Change**

Dorcas views poverty as a condition in which people cannot realise their intellectual, material, physical, social and spiritual needs and capacities. This kind of poverty is often related to exclusion mechanisms and barriers within society. We want to contribute to the protection, inclusion and resilience of people living in poverty, experiencing exclusion or caught in a crisis. Our theory of change recognises that transformation is needed at the individual, community and societal levels. We seek to realise a six-fold impact that results in flourishing people and communities.



#### Dorcas works towards change on three levels:

- 1. Individual We create opportunities for people to develop their skills and improve their confidence and relationships. If necessary, we also provide for their basic needs, such as water, food, shelter, trauma care or psychosocial support.
- 2. Community We invest in resilient communities self-organising communities that work together to improve their living conditions. We strengthen the position of groups such as older people, people with disabilities and minority groups. And we encourage community members to support each other and to stand up for themselves, each other and the community they live in.
- 3. Society We make our contribution to a just society. We cooperate with local authorities and partners and motivate them to take their responsibilities. We combat taboos, ensuring that everyone has a voice and that everyone is included.

#### **Programmatic Priorities**

Dorcas provides humanitarian assistance and facilitates development cooperation. Dorcas invests in resilient communities in which everyone can make their contribution. When a disaster or a crisis occurs, we provide assistance and we support communities to rebuild themselves. At the same time, we invest in structural remedies for poverty and social exclusion. We do this by encouraging entrepreneurship, self-reliance, and protection of people in vulnerable circumstances.

Our programmes centre around our three programme concepts:

- Humanitarian Assistance and Recovery. Thematic approaches: (multipurpose) Cash, Food Security and Livelihoods (FSL), Water, Sanitation and Hygiene (WASH), Mental Health and Psychosocial Support (MHPSS), Protection and Disaster Risk Reduction.
- 2. Social Empowerment and Protection. Thematic approaches: Asset-Based Community Development, Community Safety Nets, Future for Children, MHPSS.
- 3. Inclusive Entrepreneurship. Thematic approaches: Employability, Inclusive Market Development, Micro and Small Entrepreneurship, Social Enterprise Development, WASH, Clean Energy and FSL.



Each programme concept integrates the cross-cutting themes of climate change and inclusion, and gives expression to the role of faith in our work. Lobby and advocacy efforts encourage societies to become more inclusive and speak out for the rights of marginalised individuals and communities.

## Reach

Dorcas is active in Eastern Europe, Eastern Africa and the Middle East. Local colleagues lead our 14 country offices in Albania, Egypt, Ethiopia, Iraq, Kenya, Lebanon, Moldova, Mozambique, Romania, South Sudan, Syria, Tanzania, Ukraine and Yemen.

# Main programme concepts and approaches per country:

#### **Ukraine:**

- Community Safety Nets for Older People
- Inclusive Entrepreneurship
- Humanitarian Assistance
- Child Protection

#### Moldova:

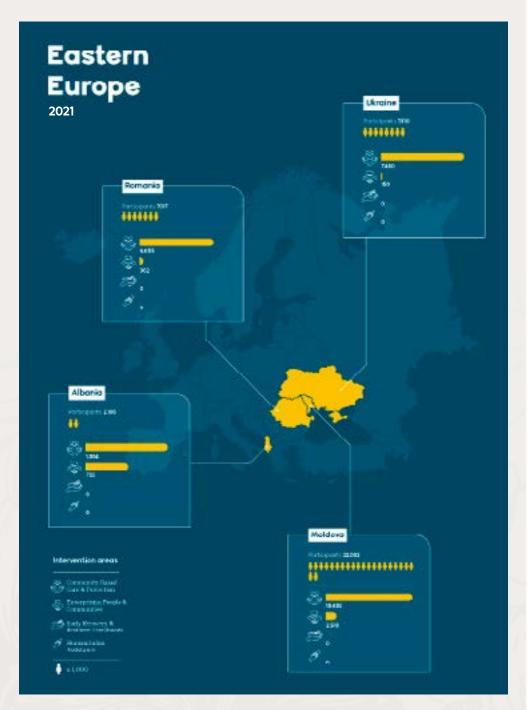
- Safety Nets for Older People
- Inclusive Entrepreneurship
- Child Protection

#### Romania:

- Safety Nets for Older People
- Roma Inclusion
- Social Enterprise
   Development

#### Albania:

- Safety Nets for Older People
- Social Enterprise
   Development
- Child Protection



# Main programme concepts and approaches per country:

#### Egypt:

- Women Empowerment
- Protection for Girls
- Inclusion of People Living with a Disability
- Inclusive Entrepreneurship

#### Iraq:

- Humanitarian Assistance and Recovery
  - o Protection (Legal Support)
  - o Food Security and Livelihoods

#### Syria:

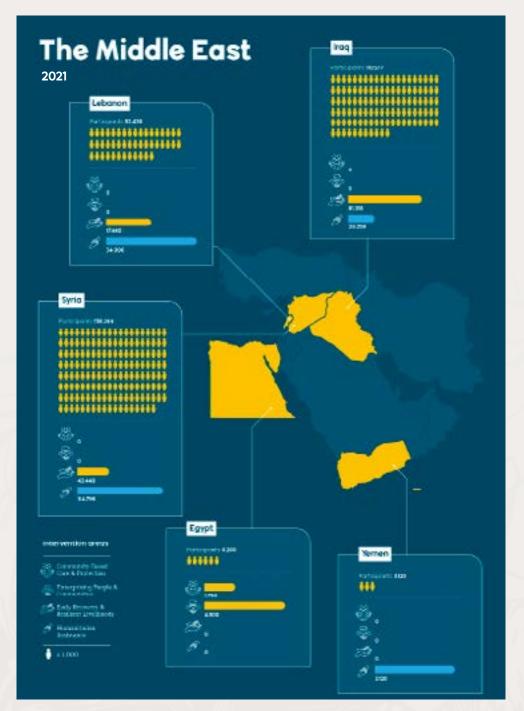
- Humanitarian Assistance and Recovery
  - o Healthcare
  - o Food Security and Livelihoods
  - o Inclusive Entrepreneurship
  - o Community-Based Protection and MHPSS

#### Lebanon:

- Humanitarian Assistance and Recovery:
  - o Food Security and Livelihoods
  - o Inclusive Entrepreneurship
  - o Community-Based Protection and MHPSS
  - o Reconciliation

#### Yemen:

- Humanitarian Assistance and Recovery
  - o Food Security and Livelihoods
  - o Community-Based Protection
  - o Healthcare
  - o WASH



# Main programme concepts and approaches per country:

#### Ethiopia:

- Inclusive Entrepreneurship
- Child Protection
- Humanitarian Assistance and Recovery
  - o Food Security and Livelihoods
  - o Disaster Risk Reduction

#### South-Sudan:

- Humanitarian Assistance and Recovery
  - o WASH
  - o Food Security and Livelihoods
- Inclusive Entrepreneurship

#### Kenya:

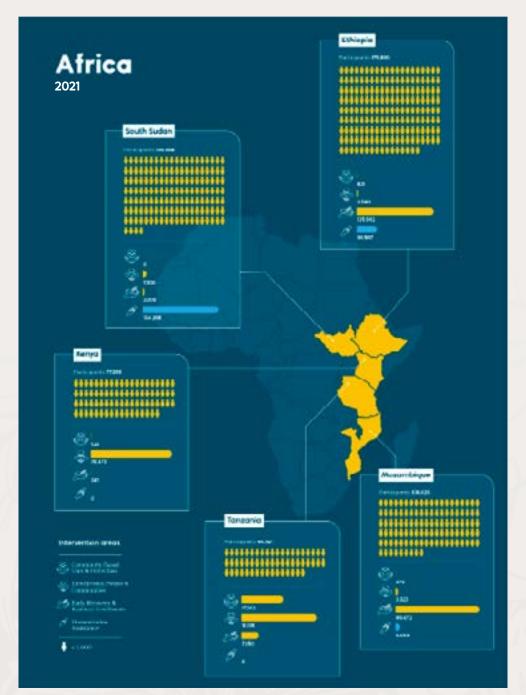
- Inclusive Entrepreneurship
  - o WASH
  - o Food Security and Livelihoods
  - o Climate
- Social Empowerment and Protection

#### Tanzania:

- Menstrual Hygiene
   Management
- Community Safety Nets for Older People
- Future for Children
- Inclusive Entrepreneurship
  - o Food Security and Livelihoods
  - o Clean Energy
  - o Social Enterprise Development

#### Mozambique:

- Social Empowerment and Protection
- WASH
- Food Security and Livelihoods
- Women Empowerment



## **Partners**

#### Main sources of income 2021:

8.6 million government subsidies6.8 million other non-profit organisations8.6 million private donations

2.6 million shops

Total 27.7 million



#### Key consortia (2021):

**Christian Emergency Relief Cluster (Christelijk Noodhulp Cluster)** - with EO Metterdaad, Help A Child, Tearfund Netherlands, Woord & Daad and ZOA.

**Dutch Relief Alliance** - with 14 organisations including Help a Child, Tearfund Netherlands and ZOA, funded by the Dutch Ministry of Foreign Affairs.

Employable Youth Ethiopia - with Woord & Daad, MoFa funded.

Pride! - South Sudan - with Light for the World and Help a Child, EU funded.

Next Steps - Romania - with International Justice Mission, Salvation Army and Bright Fame.

**Publicly Owned Privately Managed access to Water - Kenya** - with Siaya County Government and Maji Milele Ltd., RVO funded.

# Added value

Dorcas focuses on inclusion of marginalised people and communities and has developed and tested approaches for this, such as Inclusive Entrepreneurship, Social Enterprise Development, Community Safety Nets for Older People, Family Development and Community-Based Protection and MHPSS.

Dorcas is locally rooted and has a long term commitment to our focus countries to address extreme poverty, protracted crises, major inequality and social exclusion. Our colleagues and volunteers know the context, have access to extensive networks and act quickly in unforeseen circumstances. Dorcas has an extensive network of local partner organisations.

Dorcas implements both Relief and Development programmes and is able to effective link those where relevant, enabling us to work in fragile contexts and apply Triple Nexus principles.

#### Contact

#### Annet Lukkien

Manager Partnerships a.lukkien@dorcas.nl +31-681404450

#### Natascha Gendi

Manager Programme and Knowledge Support n.gendi@dorcas.nl +31-6373530